



# Associate Buy-In Program

NVA understands your commitment to your team. That's why we offer a unique practice buy-in program that owners can present to qualified associates as part of their transitions.

This program allows you to keep your practice's ownership local while honoring the vision you've built on for the future of your business.

## NVA helps you choose the right associate for partnership

At NVA, we have a history of helping experienced DVMs become owners of their hospitals through our Associate Buy-In Program.

Our program allows you to exit your practice knowing that you're creating opportunity for others. In fact, several DVMs have taken advantage of this option to become minority owners of their businesses.

The benefits of extending this option to select associates are as follows:

- Offers qualified associates a chance at partnership to help them create wealth, along with the added pride and motivation of proprietorship
- Allows doctors to become partners earlier in their careers when compared to starting on their own
- Helps ensure your hospital retains its culture, even if you exit

“NVA has helped me realize my full potential. [They] have been a true and honest partner, keeping their word with no surprises, while allowing my practice to stay true to its original vision.”

— T.J. Palvino, DVM | Austin Vet Hospital

# Our easy buy-in options allow you flexibility

Whether you choose to transition away from your practice immediately or pursue a joint venture with NVA, we can work with you to design a customized buy-in arrangement that works best for you and your associate.

- Our flexible timing ensures that associates do not feel pressured to match a practice owner's timeline. Experienced, qualified associates can either buy in at the time of your transition or at some point after your hospital has joined NVA.
- NVA has years of experience helping associates buy into their practices. If your associate needs help connecting with funding resources, NVA can recommend lenders and suitable ways to fund a buy-in.
- NVA works directly with the associate to set up a deal that fits everyone's needs.
- Once all parties agree to the terms, a transaction typically closes in 60-90 days.

## Frequently asked questions

**Q. What if my associate would like to buy in after I sell to NVA?**

A. Your associate can buy into your practice even after you have left.

**Q. What if my associate needs help securing financing for the buy-in?**

A. NVA has years of experience helping associates find the right lender.



Let's talk

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NVA has more than 1,000 partnerships across the U.S., Canada, Australia, New Zealand and Singapore. Our veterinarians provide a full range of medical and surgical services, while our passionate pet resort leaders embody NVA's entrepreneurial spirit in assisting pet parents with ongoing care. Our mission is to improve the comfort and well-being of animals everywhere by providing progressive and compassionate care, unifying our community by the love of animals and the people who love them.